

It's not a
tradeshow...
not even close



**Two Days of Guaranteed Meetings & Networking
with Pre-Qualified Pupil Transportation Directors**

The SCHOOL BUS Summit

MARCH 13-15, 2024
TUCSON, ARIZONA

The School Bus Summit is a unique experience where you'll spend two days meeting with Directors you want to meet, and who are interested in meeting with you. There are no booths, no hassles—and best of all—no hoping that you get to meet a decision-maker.

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SchoolBusSummit.com

The SCHOOL BUS Summit



The perfect prospect match starts here!

The School Bus Summit is your proven way to engage with decision-makers.

It is a unique event where you will share two days of private meetings and social activities with interested executives in the pupil transportation community.

HOW IT WORKS

We screen and interview all Student Transportation Directors applicants to understand what they need, what they want, and then provide a travel allotment for them to attend. It's a qualification process you won't find at any other industry event.

- ✓ You and your prospects will be matched with a custom agenda of meetings
- ✓ You will receive profiles of each prospect including their acquisition plans for the next 6 to 18 months
- ✓ Prospects will receive a description of the capabilities you provide

OUR PROPRIETARY MATCHING SYSTEM WILL GENERATE YOUR PERSONALIZED AGENDA

WHAT TO EXPECT

Small group presentations

One-to-one meetings

Matched meals and memorable social activities with the prospects you want to meet, and who want to meet you

"There was more intimate one on one time with the decision makers. You just don't see that at other shows or expos."

— Tom Hopkins

Business Development Manager

SUPPLIER PARTICIPATION SPOTS ARE LIMITED

To ensure that the directors and owners are seeing the range of products they've come to source within the 48-hour time frame, we limit the number of suppliers and product categories at our event.

- ✓ Your competition is also limited
- ✓ Take this opportunity to condense six months of sales meetings into two days of highly-focused meetings with the right decision-makers
- ✓ Don't miss out – reserve your space today

A Custom Agenda of Guaranteed Meetings

At the School Bus Summit, you will engage with participants who applied for admission. These attendees have been interviewed, vetted, and are actively seeking your solutions. Due to the unique format of this event, there is little time when you are not engaged in guaranteed meetings with decision-makers. By participating, you will meet and work with these high-quality prospects in a way that drives your business like no other event.

48 HOURS OF TIME WELL SPENT

Wednesday

12:00 - 5:00 p.m.	Summit Check-In
5:30 - 6:00 p.m.	Summit Welcome & Orientation
6:00 - 9:00 p.m.	Opening Night Matched Dinner followed by Night Cap

Thursday

7:30 - 8:30 a.m.	Breakfast
8:35 - 10:20 a.m.	Small Group Presentations
10:20 - 10:40 a.m.	Coffee & Refreshment Break
10:40 - 11:50 p.m.	Small Group Presentations
12:00 - 12:55 p.m.	Matched Networking Luncheon
1:00 - 1:55 p.m.	Interactive Roundtable Discussions
2:00 - 3:40 p.m.	Small Group Presentations
3:40 - 4:00 p.m.	Afternoon Refreshment Break
4:00 - 5:10 p.m.	Small Group Presentations
6:15 - 9:15 p.m.	Demo & Display Cocktail Reception followed by Special Evening Dinner

Friday

7:30 - 8:30 a.m.	Breakfast
8:40 - 11:40 a.m.	One-to-One Meetings
12:00 p.m.	Airport Departures Begin



"The opportunity to meet one on one with decision makers and agencies that are or have expressed interest in our services is absolutely unmatched in any other 'trade show' format."



"I was impressed with how organized it was. You were able to make sure that the vendors got time to speak with as many people as possible during the summit."

— Matthew Eagan, Sales Consultant



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